



\$4.5 million EBITDA, Highly Profitable and Scalable Multi-Location Pediatric Medical Group in Florida

Listing Code: FLMED1L

PRIME exits & American Healthcare Capital is pleased to exclusively showcase a rapidly expanding, Multi-site Pediatric Medical Clinic located in Florida. The Clinic was founded in 2007 and has developed into a premier provider of general pediatric wellbeing and mental healthcare.

The Clinic has 54 full-time staff members that assist a team of 12 medical professionals, including doctors and nurse practitioners. The payer mix is roughly 85% Medicaid and 15% Private Insurance with special legacy agreements that have provided the clinic with a privileged advantage for additional growth.

The Clinic has seen robust expansion and profitability over the years as exhibited below. The accounting is done on a cash basis.

Group Financials	2020	2021	2022	2023	2024
Total Revenue- Entire Group	\$7,186,176	\$8,811,998	\$9,955,732	\$12,134,515	\$15,000,000
Total Net Adjusted EBITDA	\$2,268,340	\$3,728,782	\$3,438,280	\$4,094,595	\$4,500,000
% Profit Margin	31.6%	42.3%	34.53%	33.7%	30.0 %

PRIME exits and American Healthcare Capital has determined the current value of the business to be \$35 million. This valuation is based on the company's EBITDA of \$4.5 million and the potential for additional earnings through the acquisition of other practices in 2024. The valuation is supported by the following factors:

1. The company's profit margins are higher than those of similar medical groups due to strong and skilled management.
2. The company has established a competitive advantage by serving a highly sought-after niche in the market, which can be easily expanded by adding more providers.
3. The risk associated with operating the business is very low, thanks to the company's solid management team, and they aim to continue expanding.

4. The company has a proven track record of success, even in challenging times like the pandemic.

The current management is actively looking for a qualified strategic buyer and financial sponsor who have the necessary experience and track record to help the company achieve revenues of over \$100 million and establish regional dominance. The current leadership is open to various deal structures, including selling a majority stake in the business and retaining equity to accomplish their goals. There is no specific timeline for receiving bids and offers will be considered on a first-come, first-served basis. Once a letter of intent is signed, the company will no longer be available for sale.

To register your interest and be first to receive the Confidential Information Package, please email the listing advisor Dr. Allen Nazeri Allen@pexits.com or Allen@Achteam.com or Bit@pexits.com

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